



Claude Talbert

Corporate Advisor

Claude Tolbert is a Managing Principal for a firm focused on early stage technology companies, operational scaling, and mergers and acquisitions. To achieve success, he aligns the strategic interests of stakeholders with the company’s products and capabilities- to help solve their problem. Consumer Internet, Mobile and Software as a Service companies represent the primary areas of focus. Mr. Tolbert’s responsibilities have included business development, negotiating strategic distribution agreements, M&A transactions, and product development partnerships.

Claude received his bachelor's degree from Harvard College and earned an MBA from the Stanford Graduate School of Business. In addition to his daily duties, he currently serves on the Board of Directors for Utility Telecom Group in Stockton, CA, as an advisor to Trust Exchange, a Philadelphia based business information services company, and a founder of Agriculture Colocation (“AgColo”), a San Diego, CA technology solutions start-up..

Mr. Tolbert has an established reputation as a results-oriented, senior executive with industry experience spanning telecommunications, industrial goods, and technology. His track record as a turn-around manager, M&A specialist, and business planner are rooted in his experiences at Covad Communications and the Boston Consulting Group. He is sought after in the Consumer Internet segment with his experience in cloud and distributed computing with BitTorrent, Inc. The broad range of expertise he brings to the table has allowed him to speak at industry events ranging from distressed investing to current technology trends.

Outside of professional pursuits, Claude is a supporter of Harvard University, mentors youth through the Omega Psi Phi Fraternity, Inc., assists in extending scholarships to worthy students as a trustee of the Just Love Foundation and as a member of the 100 Black Men of the Bay Area. As the son of a former educator, Mr. Tolbert places a premium on the value of education and the importance of having teachers and “guides” to nurture the talents that reside within young people, especially those who may not have access to the depth and breadth of opportunities and options that now exist. The organizations to which he devotes significant time and effort represent platforms to enhance his contributions by aligning the efforts of like-minded individuals.